



## Data scientist

Experienced data scientist with expertise in LLMs, algorithm design, and machine learning software development. Holds a Master's degree from TU Berlin with 5+ years of hands-on experience in modeling intricate systems. Skilled in data analysis, forecasting, and visual representation of complex datasets. Self-taught background with a knack for creating and evaluating adaptive services to produce valuable deliverables. Passionate about deep work and mastering challenging tasks quickly. Proficient in addressing ethical issues and biases in NLP models.

**Resident**: Berlin (permanent residence)

E-mail: alibaygi@gmail.com

# WORK EXPERIENCE

## Samrtblick (Berlin-Germany)

## Data scientist

June 2019-Present

- MarketMoverBot (internal): Developed a cutting-edge chatbot using Langchain (IIm=gpt 3.5) and RAG technique, optimized for marketing and sales teams. Supported by retriever and memory modules.
- **OrderAnalystBot:** Developed a PostgreSQL analyst chatbot using Langchain's agent to interact with the order databases and provide answers to users' general questions.
- Competitors analysis: Conducted the process of evaluating the strengths and weaknesses of competitors. Leveraged NLP techniques, including variants of RAG to assist in information extraction, summarization and sentiment analysis.
- Lead Generation: Utilized various web scraping methods to extract contact information, relevant data, and potential leads from websites, contributing to the sales team's impressive 37% win rate.
- **Customer Analytics:** Led a comprehensive customer analytics and STP (segmentation, targeting, and positioning) framework initiative to categorize customers into distinct groups, leading to an increase in 11% customer retention.
- **Pattern counting:** Collaborated as a key member of a team focused on developing a robust algorithm for pattern recognition and similarity detection using cross-correlation.
- Machine failure detection: Developed a machine learning model utilizing staircase-like sequences for detecting machine failures. The model, created using Scikit-learn, Tsfel and TensorFlow, achieved an accuracy of 89% in detecting machine failures.
- **Machine data analytics:** Proficient in extracting industrial machine speed and loads by analyzing current signals, employing advanced signal processing algorithms for denoising, and extracting meaningful patterns.
- **AB testing:** A/B testing initiative with focus on P-values to evaluate various versions of the landing page, employing statistical methods to analyze user interactions and preferences. The A/B testing approach enabled us to achieve a remarkable increase of 18% in conversion rate.

## Fraunhofer-IWF, (Berlin-Germany)

Internship,

Feb 2019-May 2019

- Simulating heat transfer and the influence of cooling on the cutting process
- Image processing with digital microscope VHX-5000 Series
- 3D model development with NX
- FEM and CFD simulation of heat transfer between tool and chip with ANSYS Workbench

Website: https://alibaygi.github.io

# **TECHNICAL SKILLS**

## **Programming for ML**

Python programming, WebScraping, NumPy, Pandas, matplotlib, Sklearn, Nltk, fastapi, streamlit.

## Generative AI and LLMs

Transformers(Hugging Face), LangChain, Openai

## Database/Server

Postgresql, Mongodb, Elasticsearch, chromaDB, myScale.

## Deeplearning

PyTorch, Keras, Tensorflow

## Other Tools

Web Service API, Git, Gitlab, CI/CD, Application containerization e.g Docker, Microsoft Azure.

# LICENSES & CERTIFICATES

TensorFlow Developer Professional Certificate

Generative AI with Large Language Models

Natural Language Processing in TensorFlow

**Convolutional Neural Networks in TensorFlow** 

Neural Networks and Deep Learning

#### Sequence Models

Machine Learning Data Lifecycle in Production

Introduction to Machine Learning in Production

**NLP With Transformers in Python** 

## Energy Industries Engineering & Design, (Tehran-Iran)

Project Engineer and QHSE coordinator,

Apr 2009-Sep 2015

- Data Analysis, monitoring and measurement using statistics methods such as Pareto chart and fishbone diagram,
- Monitored, analyzed & evaluated failures or qualitative problems of the project and presenting necessary mechanisms to the project management team
- Analyzed data related to the project customer satisfaction

## **EDUCATION**

#### Technische Universität Berlin (TU Berlin)

MSc in Process, Energy and Environmental Systems Engineering (PEESE), Oct 2016 to Oct 2020

#### K.N. Toosi University of Technology (Tehran)

MSc. in Mechanical Engineering, Sep 2005

## EXPERTISE

#### Statistics

Confidence intervals, significance estimation, distributions, hypothesis testings, A/B testing and experimental design, p-value interpretation, principal component analysis (pca), kernel density estimation (kde), regression analysis (linear, logistic, etc.), time series analysis, bayesian statistics and inference.

#### Supervised / unsupervised ML & Deep Learning

Gaussian process, k-means, random forest, deep learning, feature importance, anomaly detection, dimensionality reduction, debiasing data, NN, and RNN.

#### Natural language processing and Generative AI with LLMs

Text preprocessing, named entity recognition (NER), sentiment analysis, POS tagging, word2vec, bag of words, TFIDF, transformers and attention mechanisms (e.g., self-attention, multi-head attention), LLMs (GPT-3, Bloom, BERT, RoBERTa, T5), fine-tuning and transfer learning with pre-trained models, RAG (retrieval-augmented generation).

#### **Digital Signal processing**

Signal analysis, filtering and convolution, discrete fourier transforms, spectral analysis convolution, cross-correlation, noise reduction, feature extraction.